



DEALER

SALES COMMUNICATION:

Q4 / February

Dealer Webinar

2/12/2026

Mimaki USA - Introductions

New Mimaki USA Team Members

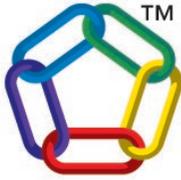
Fernando Urteaga

- Director NCSA Textile Business Strategy

Rob Nelson

- Sr. Segment Manager – SG & TA

3M™ MCS™ Warranty Program



3M™ MCS™ Warranty

Mimaki Eco-Solvent & UV-LED inks are compatible with the 3M™ MCS™ Warranty.

Customers will be able to receive the 3M™ MCS™ Warranty Program certification, the most comprehensive warranty in the graphics industry, with Mimaki inks and printers, that boast the best weather resistance in the industry.

This will help boost their business.



Item	Mimaki			
Printer	UCJV300-160/-130	UCJV330-160/-130	JV330-160/-130	CJV330-160/-130
Ink	LUS-200	LUS-170 / LUS-175	SS21 BS4	SS21 BS4
Ink Type	UV-LED	UV-LED	Eco-Solvent	Eco-Solvent
Status	Approved	Approved – February 2026	Approved - April 2025	Approved - April 2025



*The 3M™ MCS™ Warranty Program is not obtained by ink. It is approved by the combination of the above Printer + Ink and the 3M™ MCS™ Warranty Program media and protective laminate from 3M.

INNOVATIVE SYSTEMS, PROVEN RESULTS.

Mimaki®

3M™ MCS™ Warranty – UCJV330 Series



3M™ MCS™ Warranty



Certified Printers	Approved Inks / Colors
UCJV330-130	LUS-170 / C,M,Y,K,Lc,Lm, White**
UCJV330-160	LUS-175* / C,M,Y,K,Lc,Lm, White**

*LUS-175 ink is sold in specific countries and regions

**Warranty excludes white ink on films: IJ8150, IJ3650-114

Please refer to the following link for more information and the most up-to-date warranty matrices: [3M™ MCS™ Warranty Information](#)

*The 3M™ MCS™ Warranty Program is not obtained by ink. It is approved by the combination of the above Printer + Ink and the 3M™ MCS™ Warranty Program media and protective laminate from 3M.

INNOVATIVE SYSTEMS, PROVEN RESULTS.



3M™ MCS™ Warranty – UCJV330 Series

Mimaki UCJV330 Series
LUS-170 / LUS-175 Inks, a 3M™ MCS™ Warranty Component
Warranty includes white ink**

3M™ MCS™ Warranty ZONE 2																
<p>Review the notes below the table and on the last page of this document.</p> <p>Product offering may vary from country to country. Local availability of selected graphics constructions should be clarified with your local 3M subsidiary.</p>	Transportation				Exterior Signs				Interior Signs				Watercraft			
	Vehicles, Trailers, Rail, Personal recreational utility vehicles				Exterior Surface & Sign				Interior Surface & Sign				Inland and Seagoing Watercrafts			
	Good	Better	Best	Special	Good	Better	Best	Special	Good	Better	Best	Special	Good	Better	Best	Special
IJ280	-	5/1	5/2	5/3	-	-	-	-	-	-	-	-	-	-	-	-
LX480mC, SV480mC	3	5/1	5/2	5/3	2	3	4	4	8	8	8	8	-	2	2	-
IJ180 Series (excl. UR), IJ175Cv3, IJ3690LF Series	3	5/1	5/2	5/3	2	3	4	4	8	8	8	8	-	2	2	-
IJ680-10, IJ680CR-10, 780mC-10R	3	5/1	5/2	5/3	2	3	4	4	8	8	8	8	-	-	-	-
IJ8150 Series	-	3	-	3/1	-	3	-	3	-	5	-	5	-	-	-	-
IJ3552C	-	2	-	-	-	2	-	-	-	2	-	-	-	-	-	-
PL50mC	-	2	2	-	-	2	2	-	-	2	2	-	-	-	-	-
8170 Series, 8173 Series	-	1	-	-	-	2	-	-	-	5	-	-	-	-	-	-
IJ3635-210UV	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IJ3650 Series, IJ3630, IJ3730 Series	-	-	-	-	-	3	4	-	-	8	8	-	-	-	-	-
PIII, FS-1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Graphic Protection options	Good				Better				Best				Special			
IJ280	-				8428G, 8518, 8519, 8520, 8915, 8900 Series				8548G, 8549L, 8550M				8528			
LX480mC, SV480mC	8993, 8995-124*				8518, 8519, 8520, 8428G, 8588G, 8590M, 8915, 8900 Series, 8600 Series*				8548G, 8549L, 8550M				8528			
IJ180 Series (excl. UR), IJ175Cv3, IJ3690LF Series	8418G, 8993, 8995-124*				8518, 8519, 8520, 8428G, 8588G, 8590M, 8915, 8900 Series, 8600 Series*				8548G, 8549L, 8550M				8528			
IJ680-10, IJ680CR-10, 780mC-10R	8993				8518, 8519, 8428G				8548G, 8549L				8528			
IJ8150 Series	-				8150, 8518				-				8528			
IJ3552C	-				8518, 8519, 8520, 8915				-				-			
PL50mC	-				8518, 8519, 8520, 8428G				8548G, 8549L, 8550M				-			
8170 Series, 8173 Series	-				8518, 8914				-				-			
IJ3635-210UV	-				-				-				-			
IJ3650 Series, IJ3630, IJ3730 Series	-				8518, 8519, 8520, 8915				3619, 3620, 3658G, 3660M				-			
PIII, FS-1	-				-				-				-			

INNOVATIVE SYSTEMS, PROVEN RESULTS.



Fy25 – Q4 Dealer SPIFFs

SG Machines	Amount
JV200-160	\$ 300
JV200-130	\$ 300
CJV200-160	\$ 300
CJV200-130	\$ 300
CJV200-75	\$ 300
JV330-160	\$ 500
JV330-130	\$ 500
CJV330-160	\$ 1,000
CJV330-130	No Spiff
UCJV330-160	\$ 500
UCJV330-130	\$ 500

IP Machines	Amount
JFX200-2513 EX	\$ 750
JFX200-1213 EX	\$ 1,000
UJV300DTF-75	No Spiff

TA Machines	Amount
TS330-3200DS	\$ 1,000
TxF300-1600	\$ 1,000
TxF300-75	\$ 300

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

UJV300DTF-75 – Instant Rebate + Bundle



Bundle Includes:

- CG-60AR Cutter
- Startup Ink Set
- Mimaki UV-DTF Film Set



Machine	MSRP
UJV300DTF-75	\$29,995
Bundle Value	\$3,221
Instant Rebate	\$5,000
Promo Price	\$24,995

All prices are USD

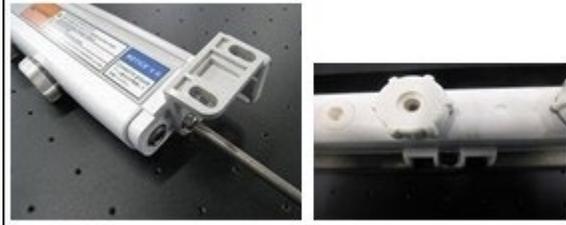
Correction:
There is no SPIFF with this promotion

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

JFX200-1213 EX – MSRP Drop



Ionizer Kit



Machine	MSRP	SPIFF
JFX200-1213 EX	\$71,495	-
Ionizer	Included	-
NEW MSRP	\$59,995	\$1,000

All prices are USD

Ionizer OPT-J0569
\$2,493 MSRP Value

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

JV/CJV330 Series – Simplified Pricing



Machine	MSRP	XY Slitter
JV330-130	\$18,000	Included
JV330-160	\$18,500	Included
CJV330-130	\$18,500	Included
CJV330-160	\$19,000	Included

All prices are USD



3M™ MCS™ Warranty

3M™ MCS™ Qualified**

Mimaki Cloud
Technology



Mimaki Remote Access (MRA)

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

JV/CJV - Trade-In / Trade-Up Program Outline

Program Requirements:

- Valid trade-in of qualifying equipment
 - Any Wide-Format printers over 24 inches
 - Trade-in a Competitive machine
 - Trade-up to a newer Mimaki model
- Purchase of qualifying new Mimaki product
 - Must be Installed
 - Must be Registered by End User
 - Final End User submission by April 30th, 2026

Rebate Recipient:

- Direct payment to End User
- via Check or ACH

Eligibility Period:

- Sales invoiced January 1st, 2026 - March 27th, 2026
- Machine must invoice by March 27th, 2026

Machine	Eligible	Amount
JV330-130	YES	\$2,000
JV330-160	YES	\$2,000
CJV330-130	YES	\$2,000
CJV330-160	YES	\$2,000
JV200-130	YES	\$2,000
JV200-160	YES	\$2,000
CJV200-75	YES	\$2,000
CJV200-130	YES	\$2,000
CJV200-160	YES	\$2,000

*End User must follow program guidelines to qualify

All prices are USD

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

JV/CJV330 Series – Trade-In / Trade-Up



Machine	MSRP	Eligible	Amount
JV330-130	\$18,000	YES	\$2,000
JV330-160	\$18,500	YES	\$2,000
CJV330-130	\$18,500	YES	\$2,000
CJV330-160	\$19,000	YES	\$2,000

*End User must follow program guidelines to qualify
All prices are USD



3M™ MCS™ Warranty

3M™ MCS™ Qualified**

Mimaki Cloud
Technology



Mimaki Remote Access (MRA)

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

JV/CJV200 Series – Trade-In / Trade-Up



Machine	MSRP	Eligible	Amount
JV200-130	\$9,995	YES	\$2,000
JV200-160	\$10,995	YES	\$2,000
CJV200-75	\$9,895	YES	\$2,000
CJV200-130	\$12,095	YES	\$2,000
CJV200-160	\$13,195	YES	\$2,000

*End User must follow program guidelines to qualify

All prices are USD

Mimaki Cloud
Technology



Mimaki Remote Access (MRA)

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

CJV330-130 - Instant Rebate



Machine	MSRP	SPIFF
CJV330-130	\$18,500	-
Instant Rebate	\$6,000	-
Q4 Promo Price	\$12,500	No SPIFF
Trade-In Rebate*	\$2,000	
Final Price*	\$10,500	

*End User must follow program guidelines to qualify

All prices are USD

3M™ MCS™ Qualified**



Mimaki Cloud
Technology



Mimaki Remote Access (MRA)

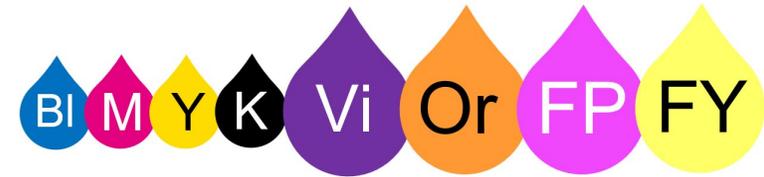
All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

TS200-1600 - Instant Rebate



Machine	MSRP	SPIFF
TS200-1600	\$10,995	-
Instant Rebate	\$1,000	-
Q4 Promo Price	\$9,995	No SPIFF

All prices are USD



3-Years Service Coverage*

* One year Manufacturer's Warranty, 2 years Mimaki Parts Plus+ Warranty

Raster Link 7

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

TS330-3200DS - Instant Rebate

TS330-3200DS



Machine	MSRP	SPIFF
TS330-3200DS	\$108,900	-
Instant Rebate	\$13,905	-
Q4 Promo Price	\$94,995	\$1,000

- **Removable Magnetic Platen**
 - Sublimation Paper
- **Ink Receiving Spacer**
 - Direct to Fabric – Bleed Through
- **Tension Roller**
 - Direct to Fabric
- **Post-Heater**
- **Hybrid Ink Option**
 - Sb420 – Sublimation Paper & Direct to Fabric
 - Sb411 – Sublimation Paper
- **Ink Supply Options**
 - 2L Packs
 - 10kg Tanks (Option)

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

TxF - Trade-In / Trade-Up Program Outline

Program Requirements:

- Valid trade-in of qualifying equipment
 - Any Industrial DTF or DTG printer
 - Trade-in a Competitive machine
 - Trade-up to a newer Mimaki model
- Purchase of qualifying new Mimaki product
 - Must be Installed
 - Must be Registered by End User
 - Final End User submission by **April 30th, 2026**

Rebate Recipient:

- Direct payment to End User
- via Check or ACH

Eligibility Period:

- Sales invoiced January 1st, 2026 - March 27th, 2026
- **Machine must invoice by March 27th, 2026**

Machine	Eligible	Amount
TxF150-75	YES	\$2,000
TxF300-75	YES	\$2,000
TxF300-1600	YES	\$2,000

*End User must follow program guidelines to qualify
All prices are USD

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

TxF300 Series – Bulk Ink Bundle & Trade-In

TxF300-75



TxF300-1600



Machine	MSRP	SPIFF	Trade-In*	Final Price
TxF300-75	\$15,995	\$300	\$2,000	\$13,995
TxF300-1600	\$20,995	\$1000	\$2,000	\$18,995

*End User must follow program guidelines to qualify

Bundled With
4-Cartridge Bulk Ink OPT-J0572
\$2,070 MSRP Value

All prices are USD



- Even with long-length output, continuous operation for 8-9 hours is possible (approximately twice as long as conventional models)
- Can be operated without stopping the machine, even during overnight long-length output.

*Additional 4 cartridges supports White ink only

With a conventional 8-cartridge system, when outputting long jobs that require a large amount of ink, the white ink could run out in 4 to 5



All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.



TxF150-75 – Trade-In



Machine	MSRP	SPIFF
TxF150-75	\$11,995	\$300
Trade-In Rebate*	\$2,000	
Final Price	\$9,995	

*End User must follow program guidelines to qualify

All prices are USD

TxF150-75

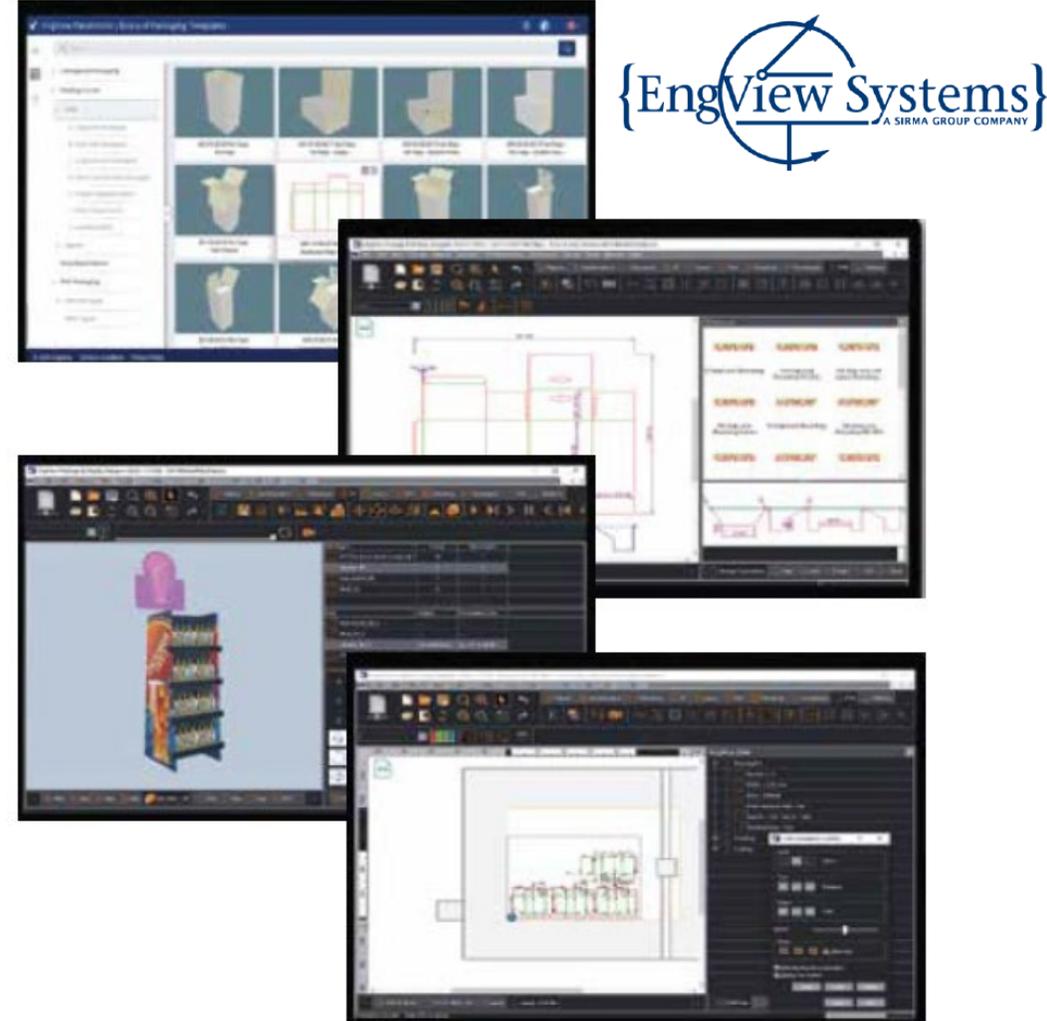
30" DTF Printer for Under \$10k

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

CFX Series + EngView Bundle

EngView Designer Standard with CAM One-year Subscription - \$2,300 Retail

- Includes:
 - One-year Subscription with CFX purchase
 - Library of packaging designs & displays
 - 2,500+ Parametric resizable designs
 - 3D Presenter / Adobe plug-in
 - Drafting (conventional and smart)
 - Sheet layout & display nesting
 - Cost Estimator
 - CAM – Create optimized CFX output
 - Bypass FineCut
 - One hour of training / on boarding
 - Customers can purchase more training directly from EngView if needed @ \$100/hr.

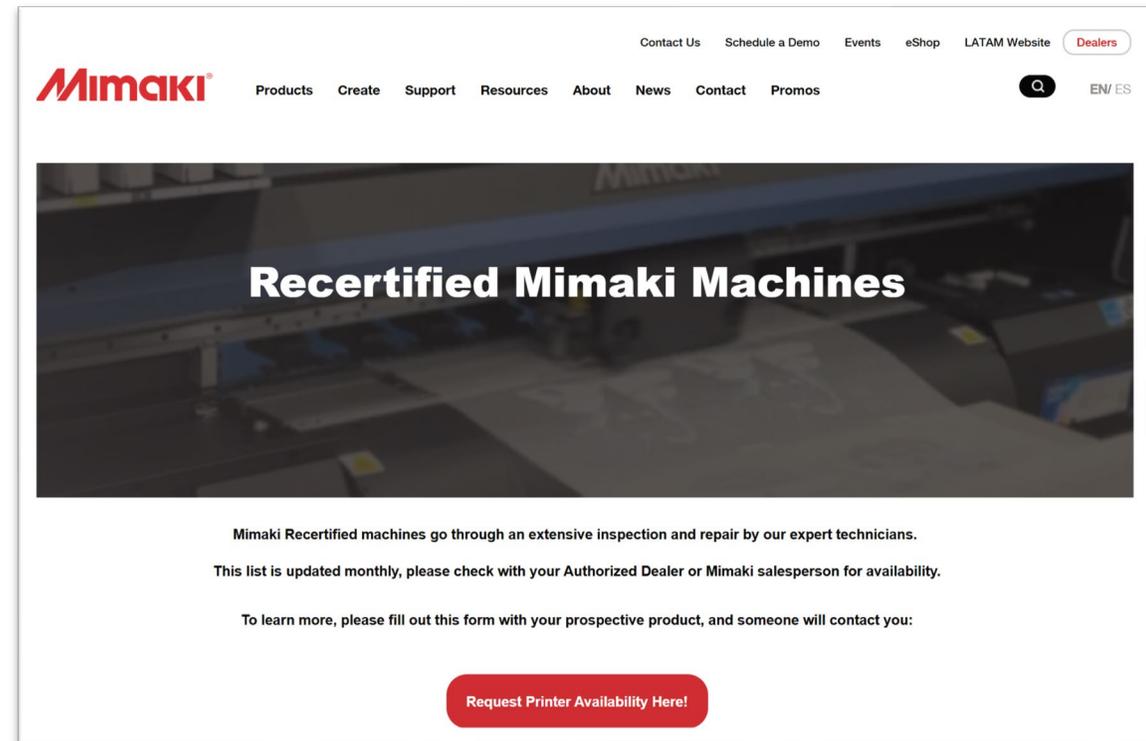


Fy25 – Q4 Promos

Customer Promotion:

Purchase any Used or Refurbished Mimaki printer - Get a **FREE** Startup Ink Set!

[Mimaki USA Recertified Printers Website](#)



Contact Us Schedule a Demo Events eShop LATAM Website Dealers

Mimaki Products Create Support Resources About News Contact Promos

EN/ES

Recertified Mimaki Machines

Mimaki Recertified machines go through an extensive inspection and repair by our expert technicians. This list is updated monthly, please check with your Authorized Dealer or Mimaki salesperson for availability. To learn more, please fill out this form with your prospective product, and someone will contact you:

[Request Printer Availability Here!](#)

All products must ship and invoice on or before March 27th to be eligible for Q4 promotions and pricing.

ElmBlue – Q4 Mimaki Finance Program

3-Month Deferred Payment

Ask for details!



- Scan the QR code to apply online in as little as 2 minutes
- Give us a call, info below.
- Or apply online:
<https://mimakiusa.elmblue.com>

Let's grow
together.

Paul Reny
Paul.Reny@elmblue.com



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www.elmblue.com



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Mitch Hartmann, CLFP - Sr. Finance Manager - Office: 603.919.1547
mitch.hartmann@elmblue.com

INNOVATIVE SYSTEMS, PROVEN RESULTS.

Mimaki®

UJV300DTF-75 – New Feature

Now supports reverse layer printing!

① Clear→② Color→③ White

Also supports

① Clear→② Color→③ Clear

① White→② Color→③ Clear

*Ideal for decorating transparent materials and 2nd surface applications!

(Mimaki Driver v 5.10.1 or later)



Mimaki UV-DTF Film

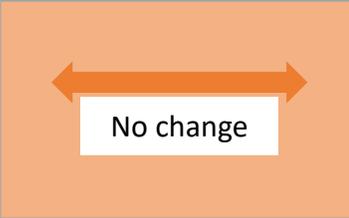
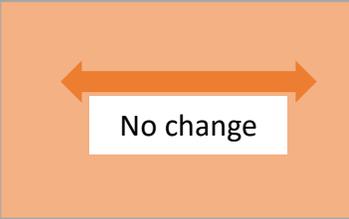
In stock now

- Place orders now
- 70+ sets available today
- 300 sets coming this month

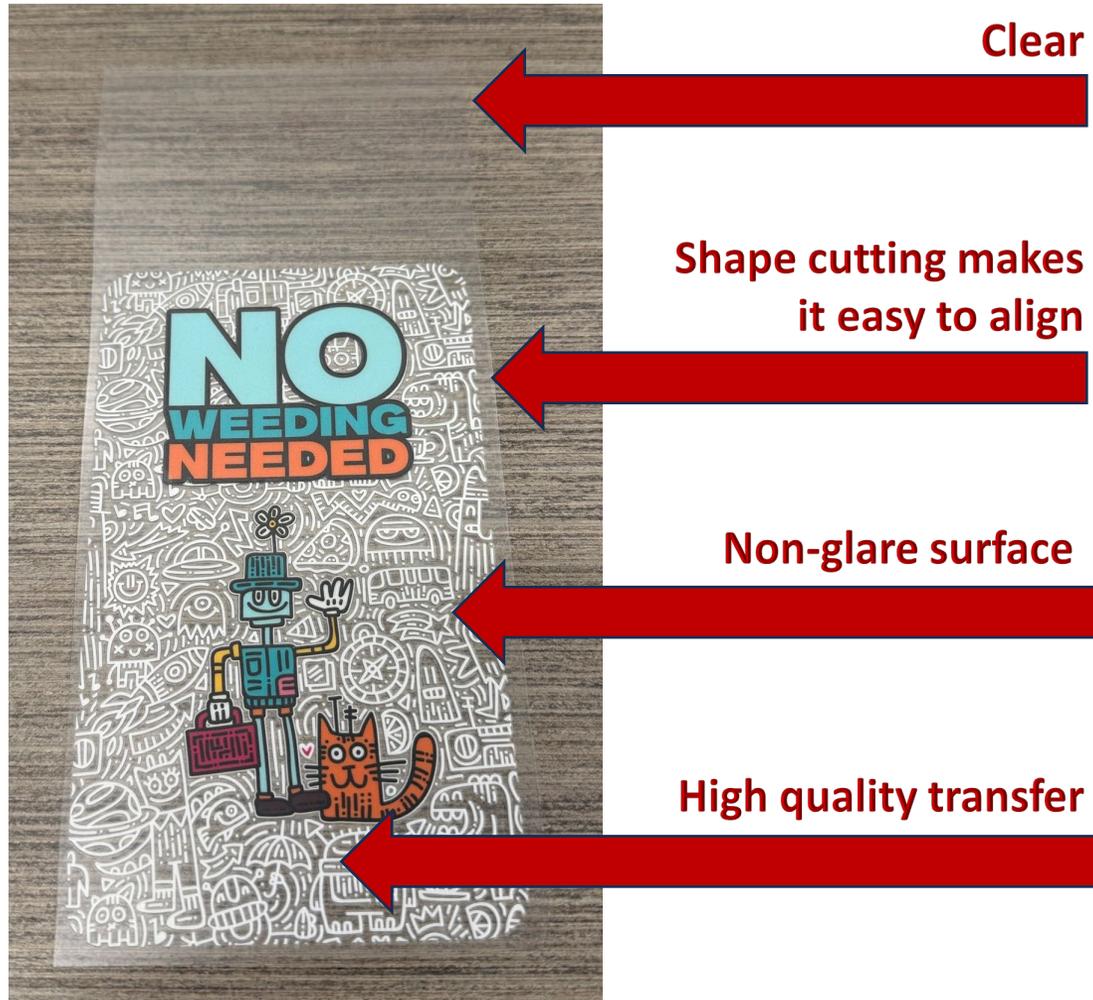
ITEM ID	DESC	MSRP
MIU-120-620-100	Mimaki UV DTF Film AB	\$499
MIU-120-620-100(1pallet-20set)	Mimaki UV DTF Film AB (1 pallet holds 20 sets)	\$9,500

UV-DTF Film – Dishwasher Testing

Dishwasher Testing Results

Substrate \ Cycles	1-20 Times	20-39 Times	40-50 Times
Polypropylene (PP)	 <p>No change</p>	<p>21 Times 0.6pt line damage</p>	<p>46 Cycles solid color-cracking (no changes at 50)</p>
Ceramics	 <p>No change</p>	<p>31 Times 0.6pt line damage</p>	<p>40 Cycles 5pt line damage (no changes at 50)</p>

Mimaki UV-DTF Film - Material Snapshot



Mimaki UV-DTF film is engineered to provide easy handling without offsetting excess glue, like competitive products. The diffused surface provides clean release of the high tack adhesive leaving a clean edge on transfer.

With proper handling (**70°C & proper pressure**)

- Image clearly visible
- Film and adhesive nearly transparent

Mimaki Advantage

- Matte surface for easy application
 - Clean release of high-tack adhesive
 - Reduces adhesive offset
 - Improves fine line transfer
 - Reduced glare when aligning
- **Hot tip:** cut down graphics with CG-AR to application size for easy alignment and leave extra space for your fingers

Resources

[UV-DTF / UJF Upgrade Handout](#) - Tools to speak to your UJF customers about upgrading

[UJV300DTF-75 Competitive Presentation](#) - Competitive analysis

[UV-DTF Competitive Comparison Video](#) - Competitive video

[Mimaki UV-DTF Film Best Practices Guide](#) – UV-DTF best practices and specs sheet

[UV Connect – UJV300DTF-75 Edition](#) – Registration open now!

Tuesday March 10th 2026





Tradeshow and Events

Tradeshows					
					New



A promotional poster for the ISA SIGN EXPO 2026. The background is black with large, stylized, overlapping shapes in yellow, orange, and red. The text is arranged in a central white-bordered box. At the top, 'ISA INTERNATIONAL' is written vertically in yellow, followed by 'SIGN EXPO' in large white letters, and '2026' in large yellow letters. Below this, the venue 'ORANGE COUNTY CONVENTION CENTER' and address '9800 International Drive | Orlando, FL 32819' are listed. The dates 'APRIL 8-10 | BOOTH: 2223' are prominently displayed. At the bottom, a white rounded rectangle contains the text 'Register with promo code 449092'. To the right of this box is the red Mimaki logo.

ISA link with code: <https://xpressreg.net/register/sign0426/start.asp?sc=449092>





Tuesday, April 7, 2026

Save the Date! Mimaki Dealer Huddle – LIVE at ISA 2026

We look forward to hosting our Dealer Huddle live and in person during ISA 2026. This session will include strategic updates and exclusive insights - plus a special incentive for those in attendance.

Formal invitation to follow.

More details (including time and room location) coming soon mark your calendar now!

FY25 Q4 Educational Events

Customer-Facing Technical Webinars

FREE tech webinars are hosted every Friday by Billy and Steve.

Register here: <https://www.mimakiusa.com/tech-webinars/>

Dealer-Only Technical Webinars

Exclusive technical webinars are available on the Dealer Portal (scroll down to access the webinar section).

Technical Training Webinars

Customer and Dealer Webinars: <https://www.mimakiusa.com/tech-webinars/>

Dealer Only Webinars:

- **Feb. 13th | 11AM**
Electronic troubleshooting procedures SG
- **Feb. 13th | 3PM**
Troubleshooting UCJV300
- **Feb. 13th | 3PM**
White Damper Replacement TXF Webinar



Technology Center



Make It With Mimaki RasterLink Training – Texas

February 12th, 2026

[See More](#) ▾



G7+ Expert Certification Training in Texas

March 3-5th, 2026

[See More](#) ▾



Flexi Tour

March 2026

[See More](#) ▾



EVENTS

FY25 Q4 Dealer Events



Blue Ridge Screen Open House

February 19-21, 2026

[See More](#)



GO WIDE PFS Open House

February 19th, 2026

[See More](#)



PDS UV Houston Texas

February 19th, 2026

[See More](#)



PFS TECHEXPO Arizona 2026

March 5th, 2026

[See More](#)



PDS Dallas UV Print Rodeo

March 11-12, 2026

[See More](#)

INNOVATIVE SYSTEMS, PROVEN RESULTS.

Mimaki®

The Mimaki logo is displayed in white on a red square background. The word "Mimaki" is written in a bold, sans-serif font, with a registered trademark symbol (®) to the upper right of the final letter.

Mimaki®

Thanks for joining us today.

www.mimakiusa.com